



10 DOWNING STREET

THE PRIME MINISTER

7 October 1983

Dear Mr. Wang,

It was a great pleasure to meet you and your wife and to accept, on behalf of the Government, the first model of your new business computer to come from the pre-production facility at Stirling. I congratulate you on the speed with which the facility has been developed at Stirling and I was most heartened to learn that, of all subsidiaries of Wang Laboratories worldwide, the UK operation has the highest productivity.

I was most interested to hear of your business philosophy, in particular the importance of adapting technology to the needs of customers. I wish you and your company well both in Britain and abroad.

Yours sincerely
Margaret Thatcher

Dr. An Wang

FCS

HC

cc: DTI

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Prime Minister ④

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DR. AN WANG
CHAIRMAN OF THE BOARD
CHIEF EXECUTIVE OFFICER

WANG

10 October 1983

MS

The Prime Minister
Right Honourable Margaret Thatcher FRS MP
10 Downing Street
London SW1

Dear Prime Minister,

On behalf of my wife and myself, may I thank you most sincerely for a thoroughly pleasant meeting on Friday, 7 October. The meeting was informative and stimulating and I know that my colleagues, Mr. Dodge Chu, Mr. Carl Masi and Mr. Ian Diery, were, and still are, thoroughly invigorated by your achievements, your proposals, and by the conversation at large.

It was gracious of you to accept the first Wang PC to be produced at your Stirling Plant and Wang UK is excited by the prospect of training your staff to achieve the productivity increases normally enjoyed by our customers. I also hope that you will be able to take advantage of the Wang PC yourself.

It was very generous of you to spare so much of your time for my party when you are, I know, extremely busy.

Once again, Prime Minister, my sincere thanks for a warm and encouraging meeting.

Yours sincerely,

Dr. An Wang