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CPC

10 DOWNING STREET
LONDON SW1A 2AA

From the Private Secretary

23 March 1990

ANGLO GERMAN SUMMIT

Thank you for your letter of 22 March, in which you set out proposals for the agenda for the Prime Minister's talks with Chancellor Kohl. I am sure she will be content with these.

C. D. POWELL

Richard Gozney, Esq.,
Foreign and Commonwealth Office

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Foreign and Commonwealth Office

London SW1A 2AH

22 March 1990

EN 29p

Dear Charles,

Anglo-German Summit

I said in my letter of 16 March that we were working on some bilateral "good news" items for the Press Conference after the Anglo-German Summit.

I enclose some suggestions. You might like to cover these briefly when you see Hartmann. As with the proposed line on the German question we suggest that the Embassy should go over the ground with the Chancellery before your meeting with Hartmann on 27 March.

We expect to be writing shortly about a proposed ELT initiative in the GDR which could be announced at the Summit, and would also hope to have some material on bilateral investment in the UK and FRG.

Following the GDR elections, we can now firm up the agenda for the Prime Minister's talks with Chancellor Kohl. We would now propose:

- German unification
- Consequences of unification for the alliance, security policy and East/West diplomacy
- EC matters (EC aspects of unification, EMU, Single Market)
- Developments in Eastern Europe and the Soviet Union
- South Africa

If you are content, we will put this to the Germans. You could do any fine-tuning with Hartmann on 27 March.

I am copying this letter to Simon Webb (MOD), John Gieve (HM Treasury), Martin Stanley (DTI) and Sonia Phippard (Cabinet Office).

Yours ever,

Richard Gozney

(R H T Gozney)
Private Secretary

C D Powell Esq
10 Downing Street

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BILATERAL POINTS FOR THE SUMMIT

A SCIENTIFIC RESEARCH

Text

- The Chancellor and the Prime Minister were pleased to announce the establishment of an Anglo-German Round Table on scientific research policy. The first meeting will take place on 6-7 June in Bonn.

Background

Senior officials and scientists from the two countries will be meeting in Bonn in June to discuss possibilities for intensified scientific cooperation. This round-table review, to be led on our side by Sir J Fairclough, is attracting much interest and enthusiasm from the FRG side and it would be useful to touch on it in the press conference.

B ACADEMIC RESEARCH COLLABORATION

Text

- The Chancellor and the Prime Minister welcomed the success of the Joint Academic Research Collaboration programme and looked forward to its extension to laboratories outside the university world.

Note

The British German Academic Research Programme (ARC) was announced in February 1989 following the Frankfurt Summit. It exists to promote collaboration between academic research groups. It has been a great success. Over sixty exploratory visits have taken place and there are a hundred more in the pipe-line. Fourteen projects have already been approved, covering (amongst others) the biological and physical sciences, especially engineering, and medicine. So

far, on the German side, only universities have participated. ARC is now being extended to include non-university research establishments. A reference to ARC at the Summit would help underline the importance we attach to bilateral research links.

C DRUGS

Text

- The Chancellor and the Prime Minister welcomed the posting of Drugs Liaison Officers between the UK and FRG to help in the fight against drug trafficking. They welcomed the Memorandum of Understanding on the confiscation of the proceeds of Drug Trafficking which should be concluded shortly.

Note

A German Drugs Liaison Officer (DLO) has been working in the UK for the past two years. A British DLO will start work in the FRG in April. The text of an MOU on the tracing, freezing and confiscation of the proceeds of drug trafficking was broadly agreed in February. The Germans have presented a revised text. We are working for an early signature.

MILITARY EXERCISES

Text

The Chancellor and the Prime Minister expressed satisfaction with this year's scaled down exercise programme for British forces in Germany, which takes account both of recent changes in Europe and of environmental concerns.

Note

The numbers of troops participating in the two major British exercises in the FRG planned for 1990, Quarter Final and Keystone, have been cut by a third and a half respectively, and the exercise areas have been reduced. The changes are in line with a recent study produced by SACEUR on exercise formats.



the department for Enterprise

VT12TU73

Background

West German investments in the UK

The UK is the most favoured location for West German investment in Europe and second most favoured in the world after the USA. Latest available figures show that during the period 1979-1988, total German direct investment in the UK was DM 9.8 billion, figures which show an increase of over 350 per cent since 1983.

Significant investments announced in 1989 include Robert Bosch's £100 million investment in South Wales to manufacture compact alternators, which will generate more than 1,200 jobs; and Kabelwerke Reinshagen's £6 million investment in Coventry to produce wiring harnesses for cars, which will create 610 jobs.

British investments in the FRG

According to the FRG's own latest available figures, the UK was top of the league of foreign investors in the FRG for the period 1979-1988, investing a total of DM 6.4 billion (around £2.3 billion). Well over 1000 companies in the FRG are now partly or wholly owned by British firms.

UK/FRG Trade

The FRG is second only to the US as a market for British goods, but the bilateral trade deficit is widening as German exports to the UK continue to grow at a faster rate than British exports to the FRG.

Total UK exports for 1989: £11.1 billion, of which £10.1 billion were non-oil.

Total UK imports from the FRG for 1989: £20 billion.

A special campaign on the FRG market called "Focus Germany" was run by the British Overseas Trade Board for 2 years from April 1987. The UK share of FRG imports of products in the priority sectors identified at the start of the campaign increased from 5.9% to 6.5% for the year ended March 1989 compared with the same period a year earlier.

The BOTB continues to focus its efforts on assisting British exporters in a number of key product sectors in the FRG market. For example, its European Trade Committee is



the department for Enterprise

currently setting up a Building Materials and Components Task Force covering the FRG, to help British exporters of these materials derive greater benefit from the major construction projects now arising in Germany.

Total Direct Inward Investments in the UK

The figures for the last three years are as follows:

1987:	£8.5 billion
1988:	£9.0 billion
1989:	£15.8 billion

Internal European Policy Division
Department of Trade and Industry
22 March 1990

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MR. FOUNTAIN

For the Anglo-German Summit on 30 March, we shall need to set up booths for simultaneous translation in the Cabinet Room. I should be grateful if you could liaise with the Foreign Office on this.

CHARLES POWELL

20 March 1990



10 DOWNING STREET

LONDON SW1A 2AA

From the Private Secretary

bc PC.

20 March 1990

ANGLO-GERMAN SUMMIT

Thank you for your letter of 19 March about arrangements for the Anglo-German Summit. I agree that the Prime Minister will not want to travel back from Cambridge in the same car as Chancellor Kohl. They could not talk anyway, as we do not have an armoured car large enough to house an interpreter as well!

I am content with the order of speeches at the Königswinter dinner set out in the list enclosed with your letter, and agree that Sir Oliver Wright should sit between Chancellor Kohl and the Prime Minister.

You will no doubt be in touch with Charles Fountain about the installation of booths for simultaneous translation in the Cabinet Room.

I agree the Prime Minister should use Mrs. Stezl as her interpreter.

Finally, I confirm that I do not plan on Neuer accompanying Teltschik at the discussion between the Prime Minister and Chancellor Kohl.

(CHARLES POWELL)

Richard Gozney, Esq.,
Foreign and Commonwealth Office.

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Foreign and Commonwealth Office

London SW1A 2AH

19 March 1990

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OF THE PUBLIC RECORDS ACT

TEMPORARILY
RETAINED
S. Gray
20/10/2016

Dear Charles,

Anglo-German Summit

Thank you for your letters of 8 and 12 March. I
enclose the latest draft programme.

The German Embassy have told us that Chancellor Kohl
does not want to travel back to London by helicopter. We
assume that the Prime Minister would not see a need to travel
back to London in the same car as Herr Kohl, after talking
to him that evening and before the Summit the next day.

We will need to agree a seating plan and order of
speeches with the Königswinter organisers. I gather
Sir Oliver Wright has already been in touch with you about
this. I would be grateful if you could confirm the order of
speeches on the attached list, and that you are content for
Sir Oliver Wright to sit between Chancellor Kohl and the
Prime Minister.

There will need to be booths for simultaneous
translation in the Cabinet Room. We recommend that the Prime
Minister use as her interpreter Mrs Catherine Stezl, who
impressed us when we were testing candidates for a new
interpreter from Germany for the Prime Minister.

(We will be writing separately about a permanent
replacement for Dr Lederer.)

I note that you would like Herr Neuer to be at the
lunch on 30 March. We assume that you do not plan on him
accompanying Herr Teltschik to the tête-à-tête.

Yours ever,

Richard Gozney

(R H T Gozney)
Private Secretary

C D Powell Esq
10 Downing Street

ANGLO-GERMAN SUMMIT, 29-30 MARCH

DRAFT PROGRAMME

29 March

c1850 Chancellor Kohl arrives at Cambridge Airport
Met by Prime Minister

c1905 Kohl and Prime Minister arrive at
St Catharine's College

1930 Attend Reception given by the Master and
Fellows of St Catharine's College for
Königswinter Participants

2000 Dinner in Hall in Kohl's honour

2230 Leave St Catharine's College for London

30 March

0800 Federal German Ministers arrive at Heathrow

0900 Talks begin

- Prime Minister/Kohl at No 10
- Other Ministers separately

1030 Other Ministers join for Plenary at No 10

1130 Break

1145 Press Conference at QEII Centre

1230 for Lunch at No 10

1245

1415 Kohl takes leave of Prime Minister at Downing
Street

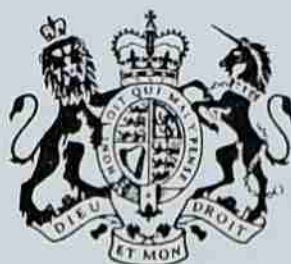
Kohl attends Round Table at Financial Times

1700 Kohl leaves Financial Times

pm Kohl departs from RAF Northolt. Seen off by
Special Representative

ORDER OF SPEAKING

Chancellor Kohl	- Toast to The Queen
Prime Minister	- Toast to President von Weizsaecker
Sir Oliver Wright	- Toast to Königswinter
Herr Von Hase	- introduces ...
Prime Minister	- Speech
Sir Oliver Wright	- introduces ...
Chancellor Kohl	



A: FOREIGN / SUMMIT.
MEM

bcc PC

10 DOWNING STREET

From the Private Secretary

18 March 1990

ANGLO-GERMAN SUMMIT

Thank you for your letter of 16 March about the arrangements for the Anglo-German Summit. I have discussed the proposed line to take at the Press Conference on German unification with the Prime Minister, and she has agreed the slightly amended version enclosed. I agree that it would be helpful to show it in advance of the Federal Chancellery, and I should be grateful if Sir Christopher Mallaby could do this.

I am copying this letter and enclosure to Simon Webb (Ministry of Defence) and Sonia Phippard (Cabinet Office).

CHARLES POWELL

J. S. Wall, Esq.,
Foreign and Commonwealth Office

ANGLO-GERMAN SUMMITLINE ON GERMAN UNIFICATION

- We welcomed the successful holding of free and democratic elections in the GDR [and the intention of the democratically elected government to seek unification with the FRG].
- We agreed that, while the internal aspects of unification were essentially a matter for the FRG and GDR, consideration of the external aspects should proceed quickly by means of meetings at Foreign Minister level as agreed in Ottawa last month.
- This process would allow Poland to be associated with any discussion relating to Poland's western border. We welcomed the fact that the border will be guaranteed in a treaty. We reaffirmed that close consultation would also continue with partners and allies in the European Community and the North Atlantic Alliance so that account could be taken of the legitimate interest of other European countries.
- We reaffirmed that a united Germany would be in NATO, and that the North Atlantic Treaty will apply to the whole of Germany, and that forces of NATO allies will continue to be stationed in West Germany. We agreed that future security and transitional arrangements in what is now the GDR would require further consideration.
- We also agreed on the aim of further development of the CSCE process which should strengthen democracy and human rights and provide a forum within which East and West can discuss Europe's security.
- We agreed that the EC Summit on 28 April should set in train negotiations for the early integration of the territory of the GDR into the EC. We look forward to discussing with our partners this and other implications for the Community of developments in the GDR and Eastern Europe.



Prime Minister

cc: [unclear] (1)

Foreign and Commonwealth Office

London SW1A 2AH

16 March 1990

I asked for a line, which you & Chancellor might use at your joint press conference, on German unification. Content with the attached Dear Charles, draft, which I will then discuss with the Germans?

Anglo-German Summit

Thank you for your letter of 13 March. I enclose the latest outline programme.

You will want to agree with Hartmann on the objectives of the Summit. We shall want to agree a joint line on unification for use in public. Atmospherics will be as important as substance: a real appearance of agreement on this will be of great help in furthering our objectives in the 2+4 negotiations. I enclose a draft on this aspect which you could discuss with Hartmann when you meet on 27 March. Its precise terms will depend upon events, particularly as regards the formation of a new government in the GDR. If you are content with these broad lines, we suggest that we should ask Sir C Mallaby to give it to Hartmann in advance so as to prepare the ground for your meeting.

We are also working on some items of bilateral "good news" which could be deployed at the Press Conference. These include the establishment of a Round Table on scientific research policy; the extension of the British Council's Academic Research Collaboration Programme; the posting to the FRG of a UK Drugs Liaison Officer; and (possibly) an initiative on English language teaching in the GDR. In addition, we have gone some way toward the Germans on military exercises in the FRG, which they will welcome. You may like to mention these items to Hartmann. We will let you have more material nearer the time.

The agenda for the Summit will be coloured by the outcome of the GDR elections and subsequent developments. We have put to the Germans the following outline (on which they had no comments); but we shall need to refine this nearer the time:

- Developments in Eastern Europe and the Soviet Union
- German unification
- Consequences for the alliance, security policy and East/West diplomacy
- EC matters (EMU, Single Market, EC/Eastern Europe, Enlargement and GATT)
- South Africa

/We plan



We plan, if you agree, to send briefing for the Prime Minister on 27 March.

I am sending copies of this letter to Simon Webb (Ministry of Defence), and Sonia Phippard (Cabinet Office).

Yours ever

Richard Evans

for (J S Wall)
Private Secretary

C D Powell Esq
10 Downing Street

ANGLO-GERMAN SUMMIT

LINE ON GERMAN UNIFICATION

- we welcomed the *successful holding of free & democratic elections in the GDR and the*
- We agreed that, while the internal aspects of *intention of* unification were essentially a matter for the FRG and GDR, consideration of the external aspects should *democratically elected* proceed quickly by means of meetings at Foreign Minister level as agreed in Ottawa last month. *government is able*
- This process would allow Poland to be associated with any discussion relating to Poland's western border. *unification with the FRG*
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- We reaffirmed that a united Germany would be in NATO, and that the North Atlantic Treaty will apply to the whole of Germany, and that forces of NATO allies will continue to be stationed in West Germany. We agreed that future security and transitional arrangements in what is now the GDR would require further consideration.
- *We also agreed on the aim of*
[These security arrangements would fit alongside the further development of the CSCE process which should *strengthen democracy & human rights &* ensure that the groundwork is laid for future arms control negotiation in Europe. The NATO Alliance would have a major political role to play in this.]

provide a forum within which East & West ~~could~~ can discuss Europe's security

- We agreed that the EC Summit on 28 April should set in train negotiations for the early integration of the territory of the GDR into the EC. We look forward to discussing with our partners this and other implications for the Community of developments in the GDR and Eastern Europe.

GERMANY - Reichs
Pt 5

ANGLO-GERMAN SUMMIT, 29-30 MARCH

DRAFT PROGRAMME

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Special Representative

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~~SAC~~

10 DOWNING STREET

LONDON SW1A 2AA

From the Private Secretary

13 March 1990

Dear Stephen.

ANGLO-GERMAN SUMMIT

I had a further word this morning with Horst Teltschik about the Anglo-German Summit. He sees no chance of being able to get away from Bonn between now and then to come over here and prepare the Summit: and I cannot fit in a visit to Bonn. We have agreed therefore that his deputy, Peter Hartmann, will come over here in his place, and I have agreed to see him at 1600 on Tuesday 27 March (Teltschik is very keen that it should be as close as possible to the date of the Summit itself). I have suggested that Hartmann might like to spend the earlier part of the day in the Foreign Office. He will be getting in touch with you about this. I understand that he will take part regularly in meetings of the Four plus Two Group. It would be very helpful to have some briefing about the Summit before he comes and, in particular, suggestions for a line which the Prime Minister and Chancellor Kohl might both agree to stick to at the joint press conference.

I am copying this letter to Simon Webb (Ministry of Defence) and Sonia Phippard (Cabinet Office).

Yours sincerely,

(C. D. POWELL)

J. S. Wall, Esq.,
Foreign and Commonwealth Office.

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all

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10 DOWNING STREET
LONDON SW1A 2AA

From the Private Secretary

8 March 1990

Dear Richard,

ANGLO-GERMAN SUMMIT AND KONIGSWINTER CONFERENCE

Thank you for your letter of 8 March about the arrangements for the Konigswinter Conference and the Anglo-German Summit. Some of the points in it have been overtaken by the visit of the reconnaissance team to Cambridge earlier this week. Your letter did not, as promised, enclose the latest draft timetable.

The Prime Minister will meet Chancellor Kohl at Cambridge airport and will attend the Reception. I am not absolutely clear whether she will be able to arrive at 1915, because she will have to change. She will need 20-25 minutes for this after arriving at St. Catharine's College.

The Prime Minister will want to travel to Cambridge and back by helicopter and I understand that enquiries are being made as to whether a helicopter of The Queen's flight would be available. It has been tentatively agreed that the Prime Minister and Chancellor Kohl would share the helicopter on the way back.

I am sure the Prime Minister will be happy for Sir Oliver Wright to propose the toast and for Herr Von Hase to introduce her. I think she will consider a speech of 15-18 minutes as much as people can decently be expected to endure after dinner, especially if Chancellor Kohl is likely to speak for longer.

As regards the arrangements for 30 March, I agree there should be a restricted session to start with, followed by a plenary in the Cabinet room. Shall we need to install interpreters booths for this? I agree that attendance at the lunch should be Heads of Government, four Ministers on each side, the two Ambassadors, Herr Teltschik, Dr. Neuer and me.

Richard Gozney, Esq.,
Foreign and Commonwealth Office.

Yours sincerely
C. D. Powell
(C. D. POWELL)

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Foreign and Commonwealth Office

CONFIDENTIAL London SW1A 2AH

8 March 1990

Jean Charles,

Anglo-German Summit and Königswinter Conference

We have had informal confirmation from the Germans that the outline plan and agenda in my letter to you of 5 February are acceptable. The latest draft timetable is enclosed. We await further details of accompanying officials, but in the meantime it would be useful to have your views on a number of points.

Would the Prime Minister wish to meet Herr Kohl at Cambridge Airport? If not, they might greet each other at St Catharine's College, in the Master's lodge.

We think it worthwhile for the Prime Minister and Herr Kohl to attend the Reception. On present plans, Chancellor Kohl is intending to arrive in time for the start of the reception at 1915. Would this timing suit the Prime Minister?

How would the Prime Minister travel to and from Cambridge? Would she wish to travel back to London separately from Herr Kohl? I understand that you are considering whether the Prime Minister should return to London by helicopter. If she does, Chancellor Kohl might travel with her.

The Organisers envisage that toasts would be proposed by Sir Oliver Wright, Chairman of the British Königswinter Steering Committee. The Prime Minister would then be introduced by Herr Von Haase, the Chairman of the German Steering Committee and might speak for 20-25 minutes. Chancellor Kohl would then be introduced by Sir Oliver Wright.

We suggest that on 30 March the Prime Minister and Chancellor Kohl should talk first with only one adviser present (we are writing separately about interpretation). The other Ministers - four from each side - would then join for

/the plenary,

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the plenary, with the two Ambassadors. Ministers would flank the Prime Minister and Chancellor Kohl at the Press Conference (likely to be at the QEII Centre). Attendance at lunch at No 10 would be the same as for the Plenary. We would look after the rest of the delegation.

Are these plans acceptable to you?

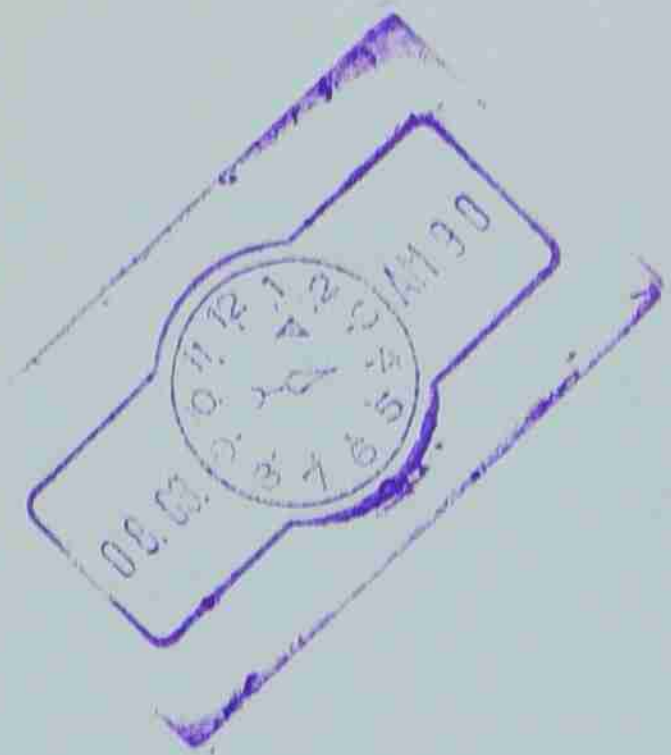
Yours ever,

(R H T Gozney)
Private Secretary

C D Powell Esq
10 Downing Street

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Germany: Relations
p. 5



ANGLO-GERMAN SUMMIT, 29-30 MARCH

DRAFT PROGRAMME

29 March

pm Chancellor Kohl arrives at Cambridge Airport

c1915 Chancellor Kohl arrives at St Catharine's College

1915 Reception given by the Master and Fellows of St Catharine's College for Königswinter Participants

2000 Dinner in Hall hosted by the Prime Minister in honour of Dr Kohl

2230 Leave St Catharine's College

30 March

0800 Federal German Ministers arrive at Heathrow

0900 Talks begin
- Prime Minister/Kohl at No 10
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1030 Other Ministers join for Plenary at No 10

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c1500 Kohl attends Round Table at Financial Times

pm Kohl departs