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TELNO 411

OF 261400Z JUNE90

AND TO IMMEDIATE DTI

INFO PRIORITY BONN, BM BERLIN, MOSCOW, WASHINGTON, PARIS

INFO SAVING UKDEL NATO, UKREP BRUSSELS, WARSAW

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VISIT OF DE MAIZIERE: 26-27 JUNE

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SUMMARY

1. SCENE-SETTER FOR THE VISIT OF THE GDR PRIME MINISTER TO LONDON ON 26-27 JUNE.

DETAIL

2. DE MAIZIERE ARRIVES IN LONDON FRESH FROM VISITS TO WASHINGTON, PARIS AND DUBLIN. HE COMES A FEW DAYS BEFORE GEMU AND PROBABLY LESS THAN SIX MONTHS BEFORE THE GDR DISAPPEARS INTO A UNITED GERMANY. IN THESE REMAINING MONTHS HE FACES SOME DAUNTING TASKS:

- TO BRING A SYSTEM OF LANDER INTO BEING SO THE GDR CAN FIT INTO THE FEDERAL GERMAN SYSTEM:
 - TO AGREE A SECOND STATE TREATY WITH THE FRG ON THE MANY OUTSTANDING QUESTIONS WHILE THE GDR IS STILL ABLE TO NEGOTIATE TERMS FOR ITSELF:
 - TO CONTRIBUTE TO A SUCCESSFUL RESOLUTION OF THE EXTERNAL ASPECTS (IN HIS EYES AN ESSENTIAL PRE-CONDITION FOR GERMAN UNITY):
 - TO HOLD THE GDR TOGETHER THROUGH THE TRAUMATIC SHOCK OF THE NEXT FEW MONTHS AND SEE OFF THE SMALL BUT NOT INEXISTANT RISK OF A COLLAPSE INTO PREMATURE UNITY THIS AUTUMN:
 - TO ACHIEVE STATE UNITY
 - TO HELP FUSE THE CDU (OST) WITH CDU (WEST)
- AND TO GO ON, WITH CHANCELLOR KOHL, TO WIN ALL-GERMAN ELECTIONS IN DECEMBER.

3. DE MAIZIERE WILL WELCOME THE CHANCE TO DISCUSS ALL THIS IN LONDON, IN PARTICULAR THE EXTERNAL ASPECTS AND THE LATEST DEVELOPMENTS IN THE 2+4. HE WILL ALSO WANT TO DISCUSS THE UK'S FUTURE ROLE IN

THIS PART OF GERMANY. HE WOULD LIKE THE GDR TO BENEFIT FROM OUR EXPERIENCE OF PRIVATISATION AND INDUSTRIAL RESTRUCTURING. HE WILL APPEAL FOR INVESTMENT. HE IS ALL TOO AWARE OF WHAT THE GDR HAS LOST FROM ITS ISOLATION AND WANTS PEOPLE HERE TO HAVE MORE EXPOSURE TO OUR LANGUAGE, CULTURE AND TRADITIONS.

4. HE WILL PROBABLY ALSO WANT TO TALK IN BROADER TERMS ABOUT THE FUTURE OF THIS PART OF GERMANY AND THE 16 MILLION PEOPLE WHO WILL REMAIN HERE: THE PAINFUL HISTORICAL BAGGAGE THEY CARRY WITH THEM: THE DIFFICULTIES (AND THE SENSE OF INADEQUACY) THEY FACE AS THEY START TO RE-BUILD ONCE MORE: THE RELATIONSHIP WITH OTHERS IN EAST EUROPE WHO FACE THE SAME PROBLEMS: AND THOSE ASPECTS OF THEIR SOCIETY WHICH MANY IN THE GDR, AND CERTAINLY HE, VALUE QUITE STRONGLY. THIS WILL BE A FRAGILE PART OF THE GERMAN BODY POLITIC FOR SOME TIME TO COME. SOME OF THE LESS OPERATIONAL THINGS DE MAIZIERE HAS TO SAY MAY BEAR LISTENING TO FOR THE LONGER TERM. I HOPE HE WILL GET THE MESSAGE IN LONDON THAT THE UK INTENDS TO BE FULLY PRESENT IN THIS PART OF GERMANY IN THE FUTURE.

5. DE MAIZIERE BELIEVES THAT GERMAN UNITY MUST HELP DRAW THE RUSSIANS, POLES, AND OTHERS INTO THE EUROPEAN MAINSTREAM - AND FEARS THE REVERSE IF GREAT CARE IS NOT TAKEN (AS HE MADE CLEAR IN HIS FT INTERVIEW ON 25 JUNE). HE THINKS NEW SECURITY STRUCTURES IN EUROPE ARE INEVITABLE AND HE HOLDS NO BRIEF FOR NATO OR NUCLEAR DETERRENCE. BUT HE SEEMS MORE READY THAN MECKEL TO ACCEPT THAT ALL THIS WILL TAKE TIME. HE HAS DISTANCED HIMSELF FROM SOME OF MECKEL'S IDEAS, EG FOR A GDR/POLISH/CZECH SECURITY ZONE, AND HAS RUBBISHED IDEAS SUCH AS DUAL ALLIANCE MEMBERSHIP FOR GERMANY. HE ACCEPTS THAT GERMANY BELONGS IN NATO UNTIL SUCH TIME AS THE NEW STRUCTURES CAN SAFELY BE BUILT BUT WANTS IT TO BE A VERY DIFFERENT NATO. IT WILL BE WELL WORTH TAKING DE MAIZIERE THROUGH NATO'S PLANS FOR ADAPTING TO CHANGE, AS WELL AS THE REASONS FOR A CAREFUL PACE. THE MORE POSITIVE AND FORWARD LOOKING ARGUMENTATION WE CAN GIVE HIM, THE BETTER. AS THE FUTURE DEPUTY CHAIRMAN OF THE CDU HE WILL, AFTER ALL, BE RESPONSIBLE FOR SELLING NATO'S PLANS TO THIS PART OF THE ALL-GERMAN ELECTORATE

IN A FEW MONTHS TIME.

6. DE MAIZIERE IS KEEN TO DISCUSS HOW BRITISH EXPERTISE COULD HELP IN THE TASK OF PRIVATISING THE GDR'S 8,000-ODD STATE OWNED ENTERPRISES. I SEE EVERY ADVANTAGE IN RESPONDING. THE TREUHANDANSTALT (TRUST AGENCY), IN WHICH THESE ENTERPRISES HAVE BEEN VESTED, NOW REPORTS DIRECTLY TO DE MAIZIERE. FOLLOWING MR REDWOOD'S VISIT ON 5-7 JUNE WE HAVE PUT SOME PROPOSALS TO THE TREUHANDANSTALT. I HOPE WE CAN ENCOURAGE DE MAIZIERE TO PUSH THINGS FORWARD. IF WE CAN STRETCH TO IT, THIS WOULD BE A PRIME CANDIDATE FOR KNOW HOW FUND (KHF) ACTIVITY.

7. THE LORD PRESIDENT'S LUNCH WILL BE A GOOD OPPORTUNITY FOR DE MAIZIERE TO ALERT LEADING UK BUSINESSMEN TO THE OPPORTUNITIES IN THE GDR AND FOR THE LATTER TO EXPLAIN THEIR CONCERNS AND REQUIREMENTS TO HIM.

8. DE MAIZIERE WANTS YOUNG PEOPLE FROM THE GDR TO GET FIRST HAND EXPERIENCE OF THE MAIN WESTERN DEMOCRACIES FROM WHICH THEY HAVE BEEN SO CUT OFF. THE UK'S ATTRACTIONS ARE ENHANCED BY THE HUGE DEMAND HERE FOR ENGLISH (TO REPLACE THE PREVIOUSLY COMPULSORY RUSSIAN). THE PRIME MINISTER MIGHT RECALL THE ELT AND SCHOLARSHIPS INITIATIVE WHICH SHE ANNOUNCED AT THE ANGLO-GERMAN SUMMIT ON 30 MARCH. TO FOLLOW THIS UP:

- 50 GDR TEACHERS WILL ATTEND BRITISH COUNCIL SUMMER SCHOOLS AND 100 GDR STUDENTS WILL SPEND NEXT YEAR TEACHING GERMAN IN OUR SCHOOLS.

- 50 ONE-YEAR SCHOLARSHIPS WILL BE OFFERED FROM THE KHF OVER THE NEXT TWO YEARS, WITH 32 MORE THIS YEAR JOINTLY FUNDED BY THE FCO AND VARIOUS POLYTECHNICS

- THE BRITISH COUNCIL ARE WORKING ON PLANS TO BRING ENGLISH SKILLS TO TECHNICAL AND PROFESSIONAL PEOPLE THROUGH A PROGRAMME OF SUPPORT FOR 12 'CENTRES OF EXCELLENCE'.

IT WOULD GIVE DE MAIZIERE PARTICULAR PLEASURE IF WE COULD SAY SOMETHING ABOUT YOUTH EXCHANGES. THE FRENCH ARE INVITING 1000 GDR STUDENTS TO COME TO FRANCE FOR 12 DAYS THIS SUMMER AND THEY INTEND TO REPEAT HERE THEIR IMPORTANT YOUTH EXCHANGE PROGRAMME WITH THE FRG (THEY ARE ALSO OPENING NEW CULTURAL CENTRES IN ROSTOCK, DRESDEN AND LEIPZIG).

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9. DE MAIZIERE HAS GROWN IN THE JOB. HE HAS SHOWN STRENGTH AND SKILL IN HOLDING HIS COALITION TOGETHER AND FIGHTING THE GDR'S CORNER WITH THE FRG. HE IS A PRIVATE MAN, IMMENSELY HARD-WORKING, AN ACTIVE MEMBER OF THE EVANGELICAL CHURCH AND ITS SYNOD. HE WAS A PROFESSIONAL VIOLA PLAYER FOR 10 YEARS AND STILL OCCASIONALLY PERFORMS IN PUBLIC. HE LATER PRACTISED AS A LAWYER. HE BELIEVES IN THE FAMILY, AND HAS CHAMPIONED A LAW TO GIVE PARENTS MORE RESPONSIBILITY FOR BRINGING UP THEIR CHILDREN. HE IS SET TO BECOME DEPUTY CHAIRMAN OF THE ALL-GERMAN CDU IN THE AUTUMN. HE SAYS HIS HOME WOULD BE ON THE LEFT OF THE PARTY. HE HOPES TO PUT THE 'C' (FOR CHRISTLICH) BACK INTO THE CDU. IT REMAINS TO BE SEEN WHAT THE CDU PROFESSIONALS WILL MAKE OF THIS. OTHERS MAY EMERGE, BUT FOR THE TIME BEING DE MAIZIERE IS THE MOST POPULAR AND RESPECTED SPOKESMAN FOR THIS PART OF GERMANY. I SUSPECT HIS SENSE OF DUTY WILL MAKE HIM WANT TO SOLDIER ON AFTER UNITY.

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